



RSG

Maximize Your Cash Flow

RECOVERY SOLUTIONS GROUP LLC

www.rsgcollect.com



Recovery Solution Group LLC

RSG offers a unique strategy to the recovery of receivables. Whether you are dealing with slow pay or no pay accounts, we can offer you a customized approach that will outperform your recovery expectations. Also, we offer a cost effective, transparent, less labor intensive alternative to in-house collections, providing 1st and 3rd party Accounts Receivable Management solutions.

Our Mission

Our Mission is simple...offer unparalleled customer service, at a fair contingent fee rate, addressing our clients' needs and maximizing their cash-flow single period.

Our industry knowledge and experience has taught us that the use of “strong arm” tactics and coercion are no longer an effective or accepted means of facilitating a favorable resolution. As one of the foremost revenue recovery partners in the country, our recovery specialists incorporate problem solving and innovative negotiation strategies to find viable solutions for the purpose of expediting the payment process.

Debt Recovery Specialists in the following fields:

- 1 Merchant Cash Advance
- 2 Fire & Water Restoration
- 3 Logistics
- 4 HOA Assessment Fees

1 Address: 1006-1008 Mattlind Way Milford, DE 19963





Our Recovery Specialists are trained to:

- 1 Gather information regarding financial status, corporate hierarchy, and industry news about the customer.
- 2 Ask probing questions of decision makers, identifying intent, urgency, and testing desire to resolve.
- 3 Build an ally, rather than an adversary period.
- 4 Not only “hear” what is being said, but listen to what is being said. This is often overlooked by narrow minded, traditional collection agencies.
- 5 Employing the “psychological” approach has proven to be an effective communication and recovery tactic.

Client's Benefits

- 1 **Lower Overall DSO**
- 2 **Increased Cash Flow**
- 3 **RSG will effectively rehabilitate your customers, modifying future payment habits, without alienating them**
- 4 **Gain a full-service recovery partner, providing a boutique approach**
- 5 **Fully customizable programs, reporting, remittance options**



Standard Contingent Collection Fee Rates

Rates are negotiable, based on special circumstances, such as age, volume, large balance, etc. Contact our Sales Department for a customized quote.

Accounts Receivable Management Fee Rates

Rates for Accounts Receivable Management are based on the individual scope of the program. Factors that are taken into consideration are:

- **Size and scope of project (number of bodies required, total dollars, number of accts)**
- **Age of the portfolio**
- **Age of accounts when we engage customers**
- **Type of project (AR management, early-out, clean-up, Domestic/Intl)**

Why choose Recovery Solutions Group?

- ① **Custom Fee Rates**
- ② **Faster Recovery Time**
- ③ **Proven Results**
- ④ **Best in the Industry Collection Professionals**
- ⑤ **Increased Recovery**



Over the last 10 years, many factors have contributed to historic levels of insolvency, bankruptcy and failed business ventures in Corporate America. Our recovery specialists have come to understand that utilizing creativity and specific situational negotiation strategies is how to get the most return on our investment of time. Each member of our staff participates in monthly education seminars, offering them ideas, tips, and information on topics such as:

- How to improve communication skills
- How to create urgency, without alienating your customer base or driving them to your competition
- Effective Negotiation Strategies
- Overcoming Objections/Stalls
- Importance of DSO




Executive Team

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Contact Recovery Solution Group

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